Winnipeg Economy: Stability Tested

A Publication of BMO Capital Markets Economic Research • Douglas Porter, CFA, Chief Economist, BMO Financial Group

The Manitoba economy is expected to contract 4.8% this year, milder than the decline expected nationally. Manitoba has typically weathered downturns much better than the rest of Canada, but COVID-related lockdowns will still weigh heavily. Re-opening began in phases in early-May, but recent COVID trends have been concerning in the province, as in some others. Still, the overall economic decline this year will likely be shallower than the larger provinces that had more aggressive/longer shutdowns.

A fairly low **COVID impact** means that Winnipeg has averaged an 10.4% **unemployment rate** in the three months ending in August, higher than the provincial average of 8.8% but lower than the national 11.1%. Consistent with the city's reopening, Winnipeg has recouped almost 50% of jobs lost at the worst point of the pandemic. The **labour market** is heavily serviceoriented (over 80% of jobs), with healthcare and social assistance (16%) and trade (14%) among key employment sectors. Looking ahead, we expect Winnipeg's unemployment rate to stabilize back to provincial levels as reopenings continue, including retail and paramedical services, through the second half of 2020.

Winnipeg has a significant provincial cluster of local **health services**, including nursing care facilities, which are particularly vulnerable to COVID outbreaks. The **tourism** sector may also experience a prolonged period of weakness, especially given uncertainty surrounding the timeline of an eventual vaccine, though the region places less weight in this area than many others. The **financial**, **real estate**, and **construction** sectors, which together account for 13% of employment, are less likely to be impacted by the pandemic and have bounced back quicker in the earlier stages of reopening (in fact, the construction sector added a net 170 jobs since February). The region's **manufacturing** sector is diverse, which helps cushion weakness during downturns (such as 2009, for example). Still, shipments in the Winnipeg region are down about 20% from pre-COVID levels, with particular weakness in transportation equipment. Indeed, some sectors that carry weight in the Winnipeg region, such as transportation equipment related to public transit and airline travel, could remain under pressure.

Homebuilding has held remarkably steady in Winnipeg in recent months, despite the pandemic, as the sector has been largely able to operate at normal capacity with some safety precautions in place. And, unlike some other regions, the sector was never forced to lock down. Housing starts have average just over 5,000 annualized units

equipment related to public transit and airline travel, or **Homebuilding** has held remarkably steady in Winnipe

BMO Capital Markets® We're here to help."

ECONOMIC RESEARCH economics.bmo.com

Robert Kavcic, Senior Economist robert.kavcic@bmo.com

Shelly Kaushik, Economist shelly.kaushik@bmo.com

Economic Outlook Manitoba				
		2019	2020	2021
Real GDP	(% chng)	1.0	-4.8	5.5
Employment	(% chng)	0.9	-2.6	3.4
Unemployment Rate (%)		5.3	7.9	7.2
Housing Starts	(000s)	7.0	6.0	6.5
Consumer Prices	(% chng)	2.3	0.7	1.4
Shading marks forecasts; 2019 GDP: by Industry				

through the first seven months of the year, on pace to roughly match the level seen in each of the prior three years.

There are currently about 5,000 apartment units under construction in the city versus 1,000 single detached homes, but preference could be altered in favour of the latter post-pandemic. Nonresidential construction activity is healthy, with the value of permits just cooling from a record high on a 12-month basis transportation infrastructure remains a focus. Winnipeg's **housing market** effectively paused during the height of the pandemic, but has since reopened to a solid performance. With pent-up demand building through the spring, sales activity in July and August jumped to record levels. Year-to-date, sales up slighlty from the same period in 2019, which is impressive given the shutdowns. Limited new listings have also kept the market very tight, with the sales-to-listings ratio rising to the highest level since early-2013, pushing into sellers' territory. As a result, **home prices** have jumped through the summer, with the average price up 11.5% y/y in August to a record level.

Population growth has ebbed in recent quarters, but at 1.3% y/y, remains solid. Interprovincial migration is still negative, but international migration surged to almost 20,000 people per year in recent years. It remains to be seen how the pandemic cuts those inflows, with an impact on non-permanent residents likely in the near term.

The Bottom Line: Diversity is one of the major strengths of Winnipeg's economy, which typically helps most during downturns. But, the pandemic has caused no typical recession, so the impact is being felt, even if less so than in some other major cities.



General Disclosures

"BNO Capital Markets" is a trade name used by the BMO Investment Banking Group, which includes the wholesale arm of Bank of Montreal and its subsidiaries BMO Nesbitt Burns Inc., BMO Capital Markets Corp. in the U.S. BMO Nesbitt Burns Inc., BMO Capital Markets Limited, Bank of Montreal Europe PIc and BMO Capital Markets Corp are affiliates. BMO does not represent that this document may be lawfully distributed, or that any financial products may be lawfully offered or dealt with, in compliance with any regulatory requirements in other jurisdictions, or on an exemption available thereunder. This document is directed only at entities or persons in jurisdictions or countries where access to and use of the information is not contrary to local laws or regulations. Their contents have not been reviewed by any regulatory authority. Bank of Montreal or its subsidiaries ("BMO Financial Group") has lending arrangements with, or provide other remunerated services to, many issuers covered by BMO Capital Markets. The opinions, estimates and projections contained in this report are those of BMO Capital Markets as of the date of this report and are subject to change without notice. BMO Capital Markets makes no representation or warranty, express or implied, in respect thered, takes no responsibility for any errors and omisions contained herein and accepts no liability whatsever for any loss arising from any use of, or reliance on, this report is not inferned to be used as the primary basis of investment decisions, and because of individual client objectives, should not be construed as advice designed to meet the particular investment needs of any investor. This document is not to be construed as an offer to sell, a solicitation for or an offer to buy, any products or services referenced herein (including, without limitation, any commodities, securities or other financial instruments), nor shall such Information be considered as investment advice before making and jinancial excisions. This document is not to be construed as an o

Dissemination of Economic Publications

Our publications are disseminated via email and may also be available via our web site https://economics.bmo.com. Please contact your BMO Financial Group Representative for more information.

Additional Matters

This report is directed only at entities or persons in jurisdictions or countries where access to and use of the information is not contrary to local laws or regulations. Its contents have not been reviewed by any regulatory authority. BMO Capital Markets does not represent that this report may be lawfully distributed or that any financial products may be lawfully offered or dealt with, in compliance with regulatory requirements in other jurisdictions, or pursuant to an exemption available thereunder.

To Australian residents: BMO Capital Markets Limited is exempt from the requirement to hold an Australian financial services licence under the Corporations Act and is regulated by the UK Financial Conduct Authority under UK laws, which differ from Australian laws. This document is only intended for wholesale clients (as defined in the Corporations Act 2001) and Eligible Counterparties or Professional Clients (as defined in Annex II to MiFID II).

To Canadian Residents: BMO Nesbitt Burns Inc. furnishes this report to Canadian residents and accepts responsibility for the contents herein subject to the terms set out above. Any Canadian person wishing to effect transactions in any of the securities included in this report should do so through BMO Nesbitt Burns Inc.

To U.K./E.U. Residents: In the UK, Bank of Montreal London Branch is authorised and regulated by the Prudential Regulation Authority and the Financial Conduct Authority ("FCA") and BMO Capital Markets Limited is authorised and regulated by the FCA. The contents hereof are intended solely for clients which satisfy the criteria for classification as either a "professional client" or an "eligible counterparty", each as defined in Directive 2014/65/EU ("MiFID II"). Any U.K. person wishing to effect transactions in any security discussed herein should do so through Bank of Montreal, London Branch or BMO Capital Markets Limited; any person in the E.U. wishing to effect transactions in any security discussed herein should do so through Bank of Montreal, London Branch or BMO Capital Markets Limited; any person and regulated by the Financial Conduct Authority. The contents hereof are intended solely for the use of, and may only be issued or passed on to, (I) persons who have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets A2000 (Financial Promotion) Order 2005 (the "Order") or (II) high net worth entities falling within Article 49(2)(a) to (d) of the Order (all distributed by Bank of Montreal Lurope plc which is authorised and operates in the E.U. on a passported basis. This document is only intended for Eligible Counterparties or Professional Clients, as defined in Annex II to "Markets in Financial Instruments Directive" 2014/65/EU ("MiFID II").

To Hong Kong Residents: This document is issued and distributed in Hong Kong by Bank of Montreal ("BMO"). BMO is an authorized institution under the Banking Ordinance (Chapter 155 of the Laws of Hong Kong) and a registered institution with the Securities and Futures Commission (CE No. AAK809) under the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong). This material has not been reviewed or approved by any regulatory authority in Hong Kong. Accordingly the material must not be issued, circulated or distributed in Hong Kong other than (1) except for "structured products" as defined in the Securities and Futures Ordinance, in circumstances which do not constitute it as a "Prospectus" as defined in the Companies Ordinance or which do not constitute an offer to the public within the meaning of that Ordinance, or (2) to Professional investors as defined in the Securities and Futures (Professional Investor) Rules made thereunder. Unless permitted by the securities laws of Hong Kong, or have in its possession for issue in Hong Kong this material or any other advertisement, invitation or document relating to the products other than to a professional investor as defined the Securities and Futures Ordinance and the Securities and Futures (Professional Investor) Rules.

To Korean Residents: This material is not provided to make a recommendation for specific Korean residents to enter into a contract for trading financial investment instruments, for investment advising, for discretionary investment, or for a trust, nor does it constitute advertisement of any financial business or financial investment instruments towards Korean residents. The material is not provided as advice on the value of financial investment instruments towards Korean residents. The material is not provided as advice on the value business regulated under the Foreign Exchange Fransactions Act of Korean residents. The provision of the material does not constitute engaging in the foreign exchange business or foreign exchange brokerage business regulated under the Foreign Exchange Transactions Act of Korea.

To PRC Residents: This material does not constitute an offer to sell or the solicitation of an offer to buy any financial products in the People's Republic of China (excluding Hong Kong, Macau and Taiwan, the "PRC"). BMO and its affiliates do not represent that this material may be lawfully distributed, or that any financial products may be lawfully offered, in compliance with any applicable registration or other requirements in the PRC, or pursuant to an exemption available thereunder, or assume any responsibility for facilitating any such distribution or offering. This material may not be distributed or published in the PRC, except under circumstances that will result in compliance with any applicable laws and regulations.

Singapore Residents: This document has not been registered as a prospectus with the Monetary Authority of Singapore and the material does not constitute an offer or sale, solicitation or invitation for subscription or purchase of any shares or financial products in Singapore. Accordingly, BMO and its affiliates do not represent that this document and any other materials produced in connection therewith may lawfully be circulated or distributed, whether directly or indirectly, to persons in Singapore. This document and the material do not and are not intended to constitute the provision of financial advisory services, whether directly or indirectly, to persons in Singapore. This document and the material is in this report shall not be disclosed to any other person. If you are not an accredited investor, please disregard this report. BMO Singapore Branch does not accred legal responsibility for the contents of the report. In Asia, Bank of Montreal is licensed to conduct banking and financial services in Hong Kong and Singapore. Certain products and services referred to in this document are designed specifically for certain categories of investors in a number of different countries and regions. Such products and services would only be offered to these investors in those countries and regions in accordance with applicable laws and regulations. The Information is directed only at persons in jurisdictions where access to and use of such information is lawful.

To Thai Residents: The contents hereof are intended solely for the use of persons qualified as Institutional Investors according to Notification of the Securities and Exchange Commission No. GorKor. 11/2547 Re: Characteristics of Advice which are not deemed as Conducting Derivatives Advisory Services dated 23 January 2004 (as amended). BMO and its affiliates do not represent that the material may be lawfully distributed, or that any financial products may be lawfully offered, in compliance with any regulatory requirements in Thailand, or pursuant to an exemption available under any applicable laws and regulations.

To U.S. Residents: BMO Capital Markets Corp. furnishes this report to U.S. residents and accepts responsibility for the contents herein, except to the extent that it refers to securities of Bank of Montreal.

These documents are provided to you on the express understanding that they must be held in complete confidence and not republished, retransmitted, distributed, disclosed, or otherwise made available, in whole or in part, directly or indirectly, in hard or soft copy, through any means, to any person, except with the prior written consent of BMO Capital Markets.

ADDITIONAL INFORMATION IS AVAILABLE UPON REQUEST

BMO Financial Group (NYSE, TSX: BMO) is an integrated financial services provider offering a range of retail banking, wealth management, and investment and corporate banking products. BMO serves Canadian retail clients through BMO Bank of Montreal and BMO Nesbitt Burns. In the United States, personal and commercial banking clients are served by BMO Harris Bank N.A., (Member FDIC). Investment and corporate banking services are provided in Canada and the US through BMO Capital Markets.

BMO Capital Markets is a trade name used by BMO Financial Group for the wholesale banking businesses of Bank of Montreal, BMO Harris Bank N.A. (member FDIC), Bank of Montreal Europe p.I.c, and Bank of Montreal (china) Co. Ltd, the institutional broker dealer business of BMO Capital Markets Corp. (Member FINRA and SIPC) and the agency broker dealer business of Clearpool Execution Services, LLC (Member FINRA and SIPC) in the U.S., and the institutional broker dealer business of BMO Nesbitt Burns Inc. (Member FINRA and SIPC) and the institutional broker dealer business of BMO Nesbitt Burns Inc. (Member FINRA and SIPC) and the institutional broker dealer business of BMO Nesbitt Burns Inc. (Member FINRA and SIPC) and the institutional broker dealer businesses of BMO Nesbitt Burns Inc. (Member Investment Industry Regulatory Organization of Canada and Member Canadian Investor Protection Fund) in Canada and Asia, Bank of Montreal Europe p.I.c. (authorised and regulated by the Central Bank of Ireland) in Europe and BMO Capital Markets Limited (authorised and regulated by the Financial Conduct Authority) in the UK and Australia

® Registered trademark of Bank of Montreal in the United States, Canada and elsewhere.

™ Trademark Bank of Montreal in the United States and Canada.

© COPYRIGHT 2020 BMO CAPITAL MARKETS CORP.

A member of BMO Financial Group